

PROGRESSIVE REFERRAL GROUP MEETING  
Thursday, January 21, 2010

PRESIDENT: Jeff Metzger

TREASURER: Reg Warner

VICE-PRESIDENT:

SECRETARY: Sally Sutter

MEMBERS PRESENT: 25

GUEST: 0

REFERRALS: 31

CLOSED REFERRALS: 24

TREASURER'S REPORT: \$1352.40

The books have been audited.

WLOH Radio is tentatively launching the FM network on March 1<sup>st</sup>.

Ron Thomas is planning to purchase a building and is looking for tenants. He passed out flyers about office space available.

Brad Sugar, the founder of ActionCoach, is coming to Columbus in April. Ryan Burgoon is looking for sponsors.

Ryan Burgoon is the new board member of Main Street Lancaster. Bob Badgeley is the new president of the Baltimore Chamber of Commerce.

Speakers:

John Mott – Fairfield Comm. Now might be a good time to sell a business. The capital gains tax is 15% but will rise to at least 20%. John is on the board of directors of Main Street Lancaster, which is about bringing commerce from outside into Lancaster. John asked that we think about becoming members or become a facebook fan of Main Street Lancaster. Jeff Saur- Ohio Equities. He had a busy December which could be indicative of an upturn in economy. He will help evaluate a property. Thank you, John and Jeff.

Terry Kleman – Group 180 Marking. Terry grew up in Northwest Ohio, graduated from OSU, and worked at Nationwide and IBM. He passed out information on the company and went through different marketing strategies. Thank you, Terry.

The meeting was adjourned.

Minutes submitted by Sally Sutter