

PROGRESSIVE REFERRAL GROUP MEETING MINUTES
Thursday, January 28, 2010

PRESIDENT: Jeff Metzger
VICE-PRESIDENT:

TREASURER: Reg Warner
SECRETARY: Sally Sutter

MEMBERS PRESENT: 20

GUEST: 0

REFERRALS: 13

CLOSED REFERRALS: 11

TREASURER'S REPORT: \$2094.90

Ron Ruff passed out the Financial Report for 2009.

Speakers:

Dr. Trevor Thomas – N8 Family Chiropractic. Dr. Trevor grew up in Jamestown, OH and attended Bluffton University and Logan College of Chiropractic. He started at N8 about 2 years ago. Drs. Todd and Debbie Hamilton start N8 about 12 years ago. N8 is a wellness clinic. They don't just see people in pain but also people with digestive issues, seizures, ear infections, etc. Preventive care is important. Ages range from 1 week old to 94 years old. N8 does a lot of community work, and Dr. Trevor passed out information on the current special. Thank you, Dr. Trevor.

Ted Tom – Specialty Auto & RV Sales – The Company started 10 years ago and sold cars for many years. Now campers represent 90% of business. Specialty has outsold their #1 competitor and ranked 8th in the state as of September of 2009. Specialty is very successful in rentals and has a huge parts department. They sold 39 units at the recent RV Show. 60% of business comes from referrals, the rest from advertising. Thank You, Ted.

The meeting was adjourned.

Minutes submitted by Sally Sutter