

PROGRESSIVE REFERRAL GROUP MEETING

Thursday April 15, 2010

PRESIDENT: Ted Tom

VICE-PRESIDENT: Terry Kleman

TREASURER: Reg Warner

SECRETARY: Sally Sutter

MEMBERS PRESENT: 21

GUEST: 0

REFERRALS: 13

CLOSED REFERRALS: 11

TREASURER'S REPORT: \$3949.67

Reg Warner passed around the list of all who are going to be in the trade show. We have 103-104 vendors. Terry Kleman is sending out flyers as they are updated. It will be okay to sell products. Let Tammy know if you need electric service. Bring an extension cord. We will have paper and radio ads. We can advertise this on our facebook and linkden pages.

Sally Sutter passed out information about the Historic Parks levy coming up on the May ballot with answers to any questions people might have about where the money would go to.

Presentations:

Doug Wenger – The Appliance Doctor – Born and raised in Lancaster, OH, and has done extensive traveling around the world. He has also lived several places around the country. While he was in the Air Force he became a musician. He worked at Sears for 7 years as an appliance tech. He then worked for Trio Appliance in Lancaster. After a year he started the Appliance Doctor in 1993. His client base is about 2000. His service call is a flat \$50.00. He also has used appliances for sale, and he does installation of appliances. You can bring appliances such as microwaves to his place of business. He gives retired military and senior discounts. Thank you, Doug.

Mike Waits – Fairfield Heating and Cooling – He grew up in Lancaster. He began by selling motorcycles and cars for about 13 years. Then he went into the heating and cooling business. Fairfield Heating and Cooling is a custom home contractor. He does the designing of the systems. Make sure to do the maintenance work on your systems. Thank you, Mike.

The meeting was adjourned.

The minutes were submitted by Sally Sutter.