

PROGRESSIVE REFERRAL GROUP MEETING

Thursday April 22, 2010

PRESIDENT: Ted Tom

VICE-PRESIDENT: Terry Kleman

TREASURER: Reg Warner

SECRETARY: Sally Sutter

MEMBERS PRESENT: 20

GUEST: 0

REFERRALS: 11

CLOSED REFERRALS: 10

TREASURER'S REPORT: \$4261.00

Reg passed around the list of those attending the expo. Please get your money into Reg if you are exhibiting. Doug Wenger will bring a sound system so we can announce door prizes. We did discuss how to handle the business cards for the door prizes. We are still at around a 105 tables. We will have a table at the front door for registration and information about the group. We still need to find the display booth. Interim might have it.

Our meeting next week will be at the fairgrounds a 7:30 AM to set up tables. Scrambler Maries will cater our breakfast.

In May we will be having a contest. Who can get closest to 30 seconds for their "elevator speech". There will be a cash prize.

Make sure your information is correct on our website.

Rom Thomas has office space available.

The Chocolate Walk is tomorrow night – cost is \$10.00.

Presentations:

Don Henderson - Century 21 Excellence Realty – Don is originally from Los Angeles, CA and has been in Lancaster for 16 years. Don's wife is from here. He is getting ready to open up a business in Carroll at Coonpath Rd and Rt. 33, and he will be the business manager. He is having Brianna come in to perform massages when someone does something special. Don passed out information about his \$8000 sweepstakes. Don is looking for people to train as Realtors once they get their license to help them grow their business. Now is a good time to get involved with Real Estate. Thank you, Don.

Sally Sutter – Mermaid Travel – Sally gave a brief background about herself. She explained why she got into the travel business – likes to help people navigate their way to their dream vacation and wants them to have a great time. She also talked about the importance of trip insurance and what a difference it can make.

The meeting was adjourned.

The minutes were submitted by Sally Sutter

