

**Progressive Referral Group of Lancaster**

**Thursday, May 27, 2010**

**PRESIDENT: Ted Tom**

**VICE-PRESIDENT: Terry Kleman**

**TREASURER: Reg Warner**

**SECRETARY: Sally Sutter**

**REFERRALS: 15**

**CLOSED REFERRALS: 7**

**MEMBERS PRESENT: 18**

**GUESTS: 1**

**TREASURER'S REPORT: \$3414.07**

Don Henderson's grand opening of Century 21 Excellence will be held June 1, 2010 from 5 – 7 PM at Rt. 33 and Coonpath.

The Baltimore Festival is coming up in August. If you're interested in a sponsorship let Jeff Metzger know.

Speakers:

Mike Kallenberg – Eagle-Gazette Media – There are 12-13 different products available locally through the Eagle-Gazette Media. Mike spoke about how they deal with potential customers and how they helped put packages together to most effectively get companies' name and products out to the right audience. Help is also available for layout design. Thank you, Mike.

CJ Estel – Estelnet Computing Co. – CJ passed out information about his new product, hotbarspot.com, which is a social networking site that promotes the bar and restaurant scene. People will be able to subscribe to their favorite restaurant or bar to be able to see what is going on or will be able to filter specific information. Hotbarspot will be able to offer a live video feed. CJ just submitted an application to Apple for their own iPhone app. Thank you, CJ.

The meeting was adjourned.

The minutes were submitted by Sally Sutter.