

Progressive Referral Group Meeting Minutes
Thursday, February 19, 2009

President: Ted Tom
Vice-President: Ryan Burgoon

Treasurer: Todd Childers
Secretary: Sally Sutter

Members Present: 17

Guest: 2

Referrals: 9

Closed Referrals: 9

Treasurer's Report: \$1842.50 – 11 members have not paid dues

Rick Magley from One Communications was a guest. A membership application for Carl Underwood of Castle Communication Technologies was passed out of members to review. A motion was made by John Mott and seconded by Reg Warner to accept Carl for membership. The motion carried.

Discussion continued about whether to put an ad in the Business Monthly or have a trade show of our own this spring. Reg Warner thought both ideas were good. We could possibly use Scramblers for the trade show, and the Chamber of Commerce would help us out with it. We can invite outside businesses as long as we watch that there is no overlap with the businesses already in the group. The trade show idea was agreed upon, and the date of the 1st week of May is a possibility.

There are several members close to getting a free quarterly membership due to referrals. Everyone needs to try to bring a guest on March 5th, which is an open meeting.

Ron Ruff needs new business cards from several members.

Tammy Nusser from the Chamber will be coming the 1st Thursday of every month. The group decided not to charge her for membership. A motion was made by John Mott and seconded by Jeff Metzger. The motion carried.

Ron Thomas from Insight Bank was the speaker. He gave us some background about himself and his businesses and also talked about what is going on in the mortgage industry especially with the \$8000 tax credit for first time homebuyers. He also said that as of March 4th the Columbus area will be considered a declining market.

The meeting was adjourned.

Minutes prepared by Sally Sutter