

PROGRESSIVE REFERRAL GROUP MEETING
April 23, 2009

President: Ryan Burgoon
Vice-President: Jeff Metzger

Treasurer: Todd Childers
Secretary: Sally Sutter

Treasurer's Report: \$2295.91

Members Present: 25

Guest: 1

Referrals: 30

Closed Referrals: 3

Dee Conrad will be "Bowling for Kids Sake" on May 1st.

The Trade Show is April 30th, but we will still have our regular morning meeting. We have 30-40 vendors lined up. We are collecting \$10.00 per person for the Acer laptop that Russ Howell obtained for us to give away. We can start setting up around 4.

The Chocolate Walk was very successful.

There is a Health Fair Thursday evening in Perry County sponsored by Interim.

Ron Ruff needs to purchase more new member folders. Dee Conrad made a motion, Reg seconded, and the motion passed that Ron Ruff purchase more folders. We also need more member business cards.

John Mott and Jeff Sauer from NAI Ohio Equities were the speakers. Jeff gave us some background about himself, spoke about sales-leasebacks and pass out some information. John spoke about the value of a business plan – "Begin with the End in Mind". Less than 20% of businesses have an active business plan. Passed out flyers on Integrated Planning Process.

The meeting was adjourned.

Minutes submitted by Sally Sutter