

PROGRESSIVE REFERRAL GROUP

Thursday, July 29, 2010

PRESIDENT: Ted Tom

VICE-PRESIDENT: Terry Kleman

TREASURER: Reg Warner

SECRETARY: Sally Sutter

MEMBERS PRESENT: 17

GUEST: 1

REFERRALS: 7

CLOSED REFERRALS: 6

TREASURER'S REPORT: \$2860.40

Ted Tom passed out the sign-up sheet for next year's trade show.

The Violet Festival is going on now until Saturday night.

Hot Bar Spot has been approved as an app.

Speakers:

Dr. Trevor Thomas – N8 Family Chiropractic – Dr. Trevor has been with N8 for over two years. He grew up in Jamestown, OH and went to school at Bluffton University. There are three doctors in the N8 office. He is in the office six days a week. People are very comfortable in the office. There are many techniques of adjusting and which technique is used depends on the doctor and the patient. Their youngest patient is a few days old and the oldest is 95. They see children with ear infections, colic, etc. N8 is very involved with the local community. They do a charity every month. Last year they raised \$10000. Thank you, Trevor.

Ron Thomas – Insight Bank – Ron came to Lancaster 25 years ago to Pastor a church. Now he is working for Insight Bank, a five year old company out of Columbus. He has been married for 31 years and has three grown children. He has been doing mortgages for 25+ years. He is on the board of PDHC, and he is also a Gideon (the ones who pass out the bible). He spoke about how lenders set mortgage rates and passed out an information sheet about that. He also spoke about the amortization schedule, how much interest is paid the first years of a loan, and how much interest you can save by paying more on the principal. Thank you, Ron.

The meeting was adjourned.

The minutes were submitted by Sally Sutter.