

PROGRESSIVE REFERRAL GROUP OF LANCASTER

Thursday, July 8, 2010

PRESIDENT: Ted Tom

VICE-PRESIDENT: Terry Kleman

TREASURER: Reg Warner

SECRETARY: Sally Sutter

MEMBERS PRESENT: 20

GUEST: 1

REFERRALS: 6

CLOSED REFERRALS: 4

TREASURER'S REPORT: \$3374.07

Reg Warner passed around the contact list again to make sure he has the right contact and e-mail numbers.

Doug Wenger of the Appliance Doctor and Don Henderson of Century 21 are no longer members of the group.

The board meeting met on Tuesday. There did not seem to be much enthusiasm for a summer outing so a summer after hours outing was suggested. We could have one at Max & Erma's in August. Tammy Nusser will check it out.

Speakers:

Ryan Burgoon – ActionCoach Business Coaching – Ryan grew up in the area. He worked for 25+ years for Motorist Insurance, but he liked the idea of coaching business people to get more out of themselves and their businesses. He joined ActionCoach in 2006. He is one of 8 ActionCoaches in the area. He does one on one coaching and also workshops teaching basic business principles. Ryan passed out a worksheet about how to identify our target market. Thank you, Ryan.

Bruce Tubaugh – Tubaugh Remodeling – He specializes in remodeling kitchens and bathrooms and is on Angie's List. He does not subcontract labor. His company is very trustworthy. Bruce is also doing coal mine subsidence work in eastern Ohio. He passed out a flyer about his services. Bruce's philosophy is to do it right. He does not take any money up front. Thank you, Bruce.

The meeting was adjourned.

The minutes were submitted by Sally Sutter