

PROGRESSIVE REFERRAL GROUP MEETING

August 6, 2009

PRESIDENT: Ryan Burgoon  
VICE-PRESIDENT: Jeff Metzger

TREASURER: Reg Warner  
SECRETARY: Sally Sutter

REFERRALS: 7

CLOSED REFERRALS: 4

TREASURER'S REPORT: \$2060.55

MEMBERS PRESENT: 19

GUEST: 1

Open networking meeting – member introductions, good referrals and effective marketing. It was very interesting to hear the different marketing techniques.

Picnic list was passed around. The picnic is August 15<sup>th</sup>.

The Baltimore Festival is going on now.

We discussed having name tags, especially so new members and guest can get to know us.

The meeting was adjourned.

Minutes submitted by Sally Sutter