

**PROGRESSIVE REFERRAL GROUP OF LANCASTER**  
*Building Relationships to Succeed in Business*

**WWW.PRGL.ORG**

Officers

President: Mark Bohach  
Vice President: Paula Sprouse

Treasure: Todd Childers  
Secretary: Brianna Flint

Minutes: October 5 , 2006

Weekly Referrals: 6    Closed: 4    YTD Referrals: 237

*Members tidbits*

Group discounts available on cruises through Uniglobe Travel  
Write off your commercial real estate quicker-schedule a consultation with Ron Ruff and learn how  
Visit Stewardship Mortgage & Daubemire Real Estate at the fair  
Reach 25,000 plus with direct mail advertising available with HFM Publication  
Lancaster Town Crier now available & delivered to your home

Treasures Report: balance \$445.86                      breakfast: \$160.00  
13 members paid for the year

Guest: Dr. Logan Brooke - Chiropractor with N8  
Erin Biggs - Victorian Beauty Parlor

Ron stated that the trade show was a success. Invites were sent out for the new member breakfast on the 19th

- Referral is why we are here. The first meeting of the month is set up that we can learn more about each other. Keep your portfolios updated, it's a powerful marketing tool.
- 4<sup>th</sup> quarter statements were sent through email. See Todd if you did not receive one.
- Positions that are open for this quarter:" Flooring Essentials, MAH Graphics, ServPro. TH Construction, AT&T, Acloche Staffing.
- October dates are open for speakers, see Paula if interested.
- John Mott has an offer from one of his clients for free conference calling through Leadership Technologies Inc.
- Bill Baughman invited us all to go and see *Motts Military Museum* in Groveport.
- October 22-28 is *National Save for Retirement Week*
- October 28<sup>th</sup>, 6 pm Halloween party at Bruce Tubaugh house 2351 Stonewall Cemetery Rd. Live music at 8
- Bremen Bank is sponsoring a cook off on Thursday at the fair. Dee will be a judge on Tuesday contest. If it is a success will become a daily event at the fair.

October 12 - Anytime Gift Baskets  
19- new member drive