

## **PROGRESSIVE REFERRAL GROUP OF LANCASTER**

### **Building Relationships to Succeed in Business**

If the city schools are **closed due to weather** we do not hold a meeting

**[www.prgl.org](http://www.prgl.org)**

#### Officers

President: Paula Sprouse

Treasurer: Todd Childers

Vice President: Brianna Flint

Secretary: Mark Bohach

Minutes: August 23<sup>th</sup>, 2007

Weekly Referrals: 9 Closed: 3 Referrals for 2007: 226

**Treasurer's Report:** balance- \$1597.88

Seven members owe for the third quarter

**Guest:** Gary Sweet- A La Carte Care

Ron Ruff needs business cards from nearly everybody.

**Introductions:** Paula asked the question- what has the Chamber of Commerce done for me? Responses includes- health insurance discounts, using the newsletter advertising, business after hours, good networking opportunities.

**Old Business:** Decision on new location. Motion was made by Mike Waits to move back to the Corner Café. Seconded by Mark Bohach. Motion approved.

**Speaker: Chris Agnitsch- President of the Lancaster Chamber of Commerce.** Chris has been with the Chamber for two years and is making good progress. There is over \$200 million in new retail development currently being built. A seminar called Capital Access 2007 will be held on October 17<sup>th</sup> to teach small businesses how to apply for loans, what lenders expect, etc. Trying new ideas to get local businesses involved such as Ridiculous Day July 14<sup>th</sup>.

Upcoming Speakers:

August 30-Bruce Tubaugh

September 6- Small Group

September 13- Dale Jagger

September 20- Angie Ardrey

September 27- James Gibson