

PROGRESSIVE REFERRAL GROUP OF LANCASTER

Building Relationships to Succeed in Business

If the city schools are **closed due to weather** we do not hold a meeting

WWW.PRGL.ORG

Officers

President: Mark Bohach

Treasure: Todd Childers

Vice President: Paula Sprouse

Secretary: Brianna Flint

Minutes: January 18 , 2007

Weekly Referrals: 3 Closed: 0 Referrals for 2007: 13

Members tidbits

Mid Winter Magic, Feb. 17th at OIL sponsored by Rotary, see Bill for tickets

Check your insurance to make sure it meets your need at James Bops Insurance

Get your name to over 26,000 homes directly with HFM Publications

New tax laws, telephone refund, free E-Filing check Winfree, Ruff & Ass.

Get your custom designed bridal party floral arrangement from Floral Design Gallery

Embroidery and Screen Printing available at Fairfield Promotions

Incredible deal on house in Bremen with Daubenmire Real Estate & Auction Co.

Join Brianna for a sampling Massage and Reiki @ Girls Night Inn at the Logan Amerihost

Treasures Report: bal \$2164.33

Breakfast: \$160.00

5 members have paid for the year

- ◆ Hope will be out after her surgery, Mark McPherson will be attending for her.
- ◆ Sharon Powell is no longer with the Town Crier. Call 1-888-354-1352 for ad placement or questions. Mark will be checking to see if they are still going to keep in the group and send another representative.
- ◆ Paula will be putting the referral group information on her table at the chamber event.
- ◆ Angie volunteered to try to work on a way to keep brochures updated for events like this.
- ◆ After Michela spoke last week, Bill Baughman talk with a friend and is getting her time to spend a day at the Methodist Hospital doing shadowing work to get a feel for what it will be like to be a Cardiologist.
- ◆ The Lancaster Rotary Club meets Monday, lunch time at The Lancaster Inn and the Sherman Rotary Group meets on Wednesday morning at the Elks. You are invited to come as a guest to find out more information on the group
- ◆ John Mott suggested that we look at another format to put emphasis on why we are here, and who we are. Our main objective is referrals. What are some ways you know that we can improve? Speak up at the meeting or see and officer with you ideas.

Speaker: Reg Warner-CFO For Hire

As a Chief Financial Officer for Hire, Reg brings his years of experience and a proven 4 step process that he developed to get your company running as efficiently as possible. *When you are out of cash, you are out of business.* Reg spent 15 year as a 401K record keeper and learned to keep the customers best interest in mind, and has brought that philosophy into his company which has been in business for 3 ½ years. His fees are a flat weekly rate. Tips that Reg suggest to his clients are: keep track of cash flow daily, the better your records that more effective your decisions, get your information to your accountant by Jan. 15, always have positive working capital, use your depreciation as an expense, and invest in what makes customer service better. Call and see if Reg can help your company get cash control in balance.

January 25 - Ron Thomas

February-1 Group Connection

8-Gabrielle, exchange student