

PROGRESSIVE REFERRAL GROUP OF LANCASTER
Building Relationships to Succeed in Business

WWW.PRGL.ORG

Officers

President: Reg Warner

Treasure: Todd Childers

Vice President: Mark Bohach

Secretary: Brianna Flint

Minutes: August 24, 2006

Weekly Referrals: 4 Closed: 2 YTD Referrals: 189

Members tidbits

Gary Peterman - HFM Publications delivers to homes in 6 cities

John Mott passed his real estate test

Bremen Bank has new money markets

Winfree, Ruff & Associates has ways to save on health insurance cost

Check your internet speed at www.internetfrog.com/mypc/speedtest

Treasures Report: balance \$1111.37

breakfast: \$160.00

12 members paid for the year

6 members outstanding for the quarter

- Attendance is critical for referrals to flow. Motion was brought up to make the bi-laws more specific. If you miss 2 weeks in a month you will be put on suspension and that slot will be open. Left for discussion next week
- Bobby Guitner was reached on membership and will be attending in September. Need to check status of Amerihost, Acloche, ServePro, and Flooring Essentials
- check your emails and web site links from the www.prgl.org web site
- Nominations for vice president and secretary are due September 14th
- October 3, 1st Tuesday Chamber event at the Eagles. The fair is that next week, we need to look at a date for having the lunch. Will check into parking situation to see if we can still do lunch at the Elks
- 1st Tuesday of September bring portfolios to update
- Fairfield Federal has employees that come in at 8 and some people are parking in there spaces. You can park behind the bank or in the lot of Broad but not the lot next to the Elks building

Speaker: Gregg Ptacin, Schooley Mitchell Telecom Consultants

35% of companies are paying more for telecommunications than needed. Schooley Mitchell is the largest independent telecom consultants finding the best package from all the telephone service providers. The number of carriers and packages makes it difficult for companies to know what is the best package. S.M. has a program to look up all the packages available and find what is best for your company. Your fee is based on your savings. S. M. is able to look at bills and see if there are errors on the billing or service, with 95% of clients seeing savings. A note on dsl, if you are with in a mile of the office, you will notice a difference in speed, the farther away from the central office the slower it will be.

August 31 - Reg Warner, Reginald S. Warner & Co.

September 7 - small group - bring portfolios

14 - Sharon Powell, Town Crier

21 - C.J. Estel, Estelnet Computing