

PROGRESSIVE REFERRAL GROUP

Thursday, January 26, 2012

PRESIDENT: Dan Barham

VICE-PRESENT: Caleb Auman

TREASURER: Dee Conrad

SECRETARY: Sally Sutter

MEMBERS PRESENT: 15

GUESTS: 0

REFERRALS: 11

CLOSED REFERRALS: 5

TREASURER'S REPORT: \$3145.96

Dan Barham suggested we spend about 5 minutes to give testimonials about others in the group. He spoke about Dee Conrad and how helpful she was for a client of his. Veronica Foley gave a testimony about Buckeye Honda when she bought a car for her daughter. Gary Peterman also gave a testimonial about Buckeye Honda and their service department. Bruce Tubaugh also gave a testimonial about Buckeye Honda, Bremen Bank, Minuteman Press, and Winfree Ruff. Mark Bohach spoke about how pleased he is with the service from Service Master. Dee Conrad gave a testimonial about Mermaid Travel and how helpful they are. Jeff Metzger and Kathy Duffus spoke about how helpful Minuteman Press is. Dan O'Conner spoke about how helpful Kathleen Duffus is for his marketing. Sally Sutter also spoke about how helpful Minuteman Press is.

Dan Barham is still reviewing the bi-laws.

Tammy is making progress. We can still sign up to bring her meals.

We are still working on a tribute to Ted Tom. Mark Bohach will contact Dave Fey about possibly putting a tree in an historic park.

Main Street Lancaster meeting is tonight. There will be a new name unveiled.

Dee reminded us that we pay for a minimum of 20 people for breakfast – 15 were present today. Please come and bring guests. Dan Barham thinks we may start a membership committee.

Speaker:

Mike Waits – Fairfield Heating and Cooling – He was in the car business for about 12 or 13 years. After his son was born he decided on a different career path and started with the heating and cooling business. He has been there ever since. There have been a lot of changes in the business throughout the year such as efficiency and comfort. He does a lot of work with geothermal technology. Mike then answered questions and gave us some valuable advice. Thank you, Mike.

The meeting was adjourned.

The minutes were submitted by Sally Sutter.