

**Progressive Referral Group  
Virtual Meeting  
Thursday, February 4, 2021**

President: Jeff Metzger  
Vice President: Colleen Spangler  
Treasurer: Dee Conrad  
Secretary: Cheryl Barber

**Our next virtual meeting will be Thursday, February 11, 2021 Via Zoom.  
Look for an email invite to meetings for the rest of the year coming from Cheryl.**

**Members Present:** Kent, Kim, Dee, Cheryl, Jeff, David W, Sara,  
Colleen, Christine, Bill, Jenn M, Veronica, Denise, Mike, Scott

**Treasurer's Report:** \$10,249.19

**Referrals Given:** 12

**Talked to someone as a result of a referral:** 4

**Discussed PRGL with someone outside the group:** 0

**New Business:**

- No New Business

**Old Business:**

- Please be sure to respond back to Colleen's email regarding dates to speak to the group. She is looking for PRGL members to speak in the month of March. Think outside the box for speaking ideas (possibly a virtual tour of your business).

**Shout Outs:**

- Colleen thanked Sara
- Sara thanked Jen M.
- Jen M. thanked Dee

**Announcements:**

- Condolences go out to Jen Moore and Caleb Auman, who both recently lost their Grandfather.
- Card Shower for Bruce Purdy. The group is asking for members to send a card to Bruce to help lift his spirits.

**Guest Speaker: Kent Delong: Sales Manager: Buckeye Automotive**

Kent provided some background on how Buckeye Automotive was founded. He also shared a link to a video to learn more about their history: <https://www.youtube.com/watch?v=iqQ3chnZtj4>

Away from work, Kent enjoys spending time with his wife of 17 years and their 3 children and is an avid cyclist and fly fisherman. He got into automotive sales because he made a promise to his wife that she could be a stay-at-home mom, and soon found out that the degree he had in outdoor recreation was not going to provide for that benefit, so he applied for sales position, and has never left the profession. He has worked in all aspects of the car buying process, including finance and the digital sales component.

Buckeye Automotive offers Honda, Toyota, Nissan, and a wide variety of certified used cars.

If you or anyone you know are looking for a car, Kent can help you with all your car shopping needs. He can be contacted at Buckeye Toyota. (740) 654-3943

**SAY SAFE & HEALTHY EVERYONE!**

Respectfully submitted by Cheryl Barber, Secretary of PRGL