

**Progressive Referral Group  
Virtual Meeting  
Thursday, November 19, 2020**

President: Erin Ellis  
Vice President: Jeff Metzger  
Treasurer: Dee Conrad  
Secretary: Cheryl Barber

**PLEASE NOTE!!!!**

**Our next virtual meeting will be Thursday, December 3, 2020.**

[www.bluejeans.com/7404077043](http://www.bluejeans.com/7404077043)

## Have A Happy Thanksgiving!!!

**Members Present:** Kent, Erin, Kim, Dee, Cheryl, Jeff, David W, Sara, Bill, Christine, AJ, Bruce T, Cenell

**Treasurer's Report:** \$12959.21

**Referrals Given:** 8

**Talked to someone as a result of a referral:** 2

**Discussed PRGL with someone outside the group:** 3

**Acknowledgements:**

- Erin thanked Kim and FAIRHOPE Hospice
- Kim thanked Erin

**New Business:**

- No New Business

**Old Business:**

- **Deadline for Non-Profit nominations is Wednesday, November 25<sup>th</sup>.** Please send the name of the non-profit you would like to nominate as well as the contact name, address and phone # for the non-profit to [cheryl@lancoc.org](mailto:cheryl@lancoc.org)
- December 3<sup>rd</sup> meeting: wear your Christmas "Ugly Sweater" to make our meeting festive. We will announce the scholarship winners during the meeting.

**Announcements:**

- **No new announcements**

**Speaker: AJ Dyer-Halteman-Fett & Dyer Funeral Home**

AJ discussed Pre-Arrangements and how it benefits you and your family

- Peace of mind for your family
- Locks in the current rate at the time of purchase, so cost will never go up
- various payment options
- policy can transfer w/ owner (example: owner moves out of state)

He also discussed some of the benefits Halteman-Fett & Dyer offers:

- Member of Dignity Memorial-policy can transfer to another funeral home in the group with no additional charges (example: moves out of state-policy will be honored by another Dignity Memorial member funeral home)
- Travel Bereavement: provides a travel agent for family members out of state to make arrangements at bereavement rates.

**STAY SAFE & HEALTHY EVERYONE!**

Respectfully submitted by Cheryl Barber, Secretary of PRGL