

Progressive Referral Group

Thursday, July 15, 2021

President: Colleen Spangler
Vice President: David Weber
Treasurer: Dee Conrad
Secretary: Cheryl Barber

WELCOME BACK TO DEB'S!!!!

NO ZOOM option is being offered since we are back to normal meetings.

Members Present: Ron T, Brenda, Kent, Sue, Denise, Ron R, Kim, Dee, Christine, James Ellinger & Kristi Baker (Lancaster Camp Ground), Cheryl, Jeff, David W, Sara, Colleen, Bruce, CJ, Cenell, Jon, Rachel. Guest: Rich Hawkins-Culligan Water

Treasurer's Report: \$9337.79

1 invoice still outstanding

Referrals Given: 15

Talked to someone as a result of a referral: 8

Discussed PRGL with someone outside the group: 11

New Business:

No New Business

Old Business:

- Dawn Legg with Interim Healthcare applied for membership and her application was sent with the minutes last week. No objections to her joining. Ron R made a motion to accept the application, CJ seconded the motion, all approved. Welcome to PRGL Dawn.
- Lancaster Camp Ground Café will be available for our December 9th Christmas party. Kent made a motion to approve the party be at the Camp Ground Café, motion seconded by Jeff. All approved.

Acknowledgements:

David thanked Christine

Kristi thanked David

Cheryl thanked David

Colleen thanked Buckeye Toyota and Ron Thomas

Announcements:

- Fundraiser for Brian Darfus is this Friday from 6-9 at Bootleggers in Downtown Lancaster. Brian is in receiving a liver transplant and money raised will help go towards his expenses.
- PRGL membership applications are available from Colleen or David
- Tour De Cause is this Saturday, July 17th. They are looking for volunteers and riders. Contact Kent for more information.
- Operator for a Day is looking for volunteers that have experience with equipment to help at the Festival Fair Day on July 24th. Contact Colleen if you know anyone that is interested.
- Perry County Senior Expo, Friday, August 13, 2021, at the St. Rose Community Center. If you would like to participate, contact Brenda Carney: bcarney@perrytribune.com
- Country Lane Gardens is having an Ice Cream Social on August 20th. See attached flyer for more information.
- Business After Business, hosted by WLOH The Wolf, will be August 5th. Ribbon cutting at 4:30 and event from 5-7p.m.
- Calvary Baptist Church is having Vacation Bible School July 19-23 from 8:45-12:00. Kids welcome to attend.
- Ron Thomas has office space available. Building will begin next month, and suites can be built to suit. Contact Ron if you know anyone looking for office space.
- David has a new website link for National Telemed Solutions: please refer anyone interested in the program to www.nationaltelemedsolutions.com Enter promo code: NTBS10

Speaker: CJ Estel- Focus Realty & Management

Fun tidbit on CJ: in 1996, he was the Cougar mascot for the OU-L cheerleaders when they went to the state cheer contest. To see a video of CJ, go to youtube.com/cjestel.

CJ started attending PRGL when he first started his IT company. He soon learned he didn't understand the business side of owning a business, so he decided to join the corporate world and started saving his earnings. CJ and his wife met while working in the corporate world and once their savings started growing, they began volunteering at Geneva Hills. Together, they brought Geneva Hills back out of their deficit. During their tenure, he purchased a couple of rentals, which started him on the path of purchasing rentals, homes to rehab and more. He formed UPICK2RENT to handle the rentals of his properties. Today, he has partnered with a broker and has licensed property managers to handle property management for other clients through Focus Realty and Management. UPICK2RENT has become more of the construction/renovation/handyman business now, so CJ will be changing his PRGL membership from UPICK2RENT to Focus Realty and Management in the near future.

Respectfully submitted by Cheryl Barber, Secretary of PRGL