

**Progressive Referral Group**  
**Thursday, January 6, 2022**  
**Deb's Corner Café**

President: David Weber  
Vice President: Dave Young  
Treasurer: Jesse Hamilton  
Secretary: Cheryl Barber

**Members Present:** Brenda-APG Media, Kent-Buckeye Automotive, Jennifer-Buckeye Bed Bug Detection, Denise- Country Lane Gardens, Scott-Cristy's Pizza, Ron-Fairfield Financial Solutions, Mike-Fairfield Heating & Cooling, Kim-FAIRHOPE Hospice, Rich-Hall's Culligan Water, Dave-Minuteman Press, Jeff-MMA Insurance Health Benefits, Amanda-MMA Insurance Personal Lines, David-National Telemed Solutions, Jesse-Ruff & Associates, Teresa-ServiceMaster, Bruce-Tubaugh Remodeling, Bill-UrPCHelp, Mark-WLOH The Wolf

**Treasurer's Report:** N/A

**Referrals Given:** 23

**Talked to someone as a result of a referral:** 10

**Discussed PRGL with someone outside the group:** 7

**New Business:**

- Sara Blair submitted her resignation from PRGL and is recommending a new Realtor for the group.
- Erin Ellis is no longer at Fairfield Medical Center Foundation. David has talked with Tracy Kelly about attending in Erin's place.
- David has talked to Amy Rohr at N8 Chiropractic and Matt Nihiser at Calvary Biblical Counseling about sending representatives to the meetings. David and Dave will be meeting with CJ to discuss his membership
- New member application was received from Shaun Fry with Sky Charge Solar. Application is attached. Please review and a vote on membership will be taken at the January 13<sup>th</sup> meeting.
- December 2022 Christmas Party date needs to be determined as Lancaster Camp Grounds is starting to get dates booked. Discussion was to have Christmas Party on December 8<sup>th</sup>, Scholarship awards at meeting December 15<sup>th</sup> and no meeting December 22<sup>nd</sup> and December 29<sup>th</sup>. Mark motioned to approve the proposed December schedule; Brenda seconded. Motion carried.
- Discussion was brought up about approving the minutes and treasurer's report at each meeting as part of the business portion of our meetings. Kent made a motion to add this to the business meeting, Bruce seconded. Motion carried.
- Discussion of Presidential mentoring needed for new members coming in to the group. Possibility of creating a President's Council or Presidential Advisory Committee.
- Discussion on recognizing Dee for her years of service as Treasurer to the group. Discussion tabled until next meeting.
- If anyone is interested in hosting a Business After Hours in August or September, please see Dave Young to schedule.
- Discussed giving a \$50 donation to St. Vincent DePaul in memory of Colleen's dad. Bill made a motion to approve, Jeff seconded. Motion carried.

**Old Business:**

- No old business

**Acknowledgements:**

- Jennifer thanked Kent
- Rich thanked Teresa and Kim

**Announcements:**

- FAIRHOPE Hospice is having an Advanced Directive Seminar at Olivedale January 12<sup>th</sup> at 1:30
- Speaker for January 13<sup>th</sup> is Lisa Purdy. Group will present a plaque to her in honor of Bruce.
- Email list has been updated and David will be sending out meeting announcements on Monday's.
- Next week's discussion topics: invoicing when members bring guests, covid protocols since cases are rising.

**Speaker: Jonette Haberfield-Executive Director, Visit Fairfield County/Escape to Buckeye Lake**

Visit Fairfield County is a 501c6 non-profit, located at 158 W. Wheeling Street, Lancaster and is partially funded by the Fairfield County Bed Tax fund and has 3 employees.

Air B&B and VRBO will be adding a bed tax as well, which will bring in more revenue.

VFC is starting an ambassador's program so community members can help promote the community we love to attract more visitors. Jonett also wants to get out into the community to educate everyone on what all is here in Fairfield County.

Visit Fairfield County has created apps, guides and trails for residents and visitors to use to tour Fairfield County including:

Outdoor Fun Guide, Lancaster Food Guide, Pickerington Food Guide, an app for things to do at Buckeye Lake, app for area events, 20 different themed Trails including: Java Trail, Brew Trail, Wine Trail, Civil War Trail, Green Thumb Trail, Antique Trail, Scarecrow Trail, Holiday Spirit Trail. They are currently creating a Sherman Trail as well. The most popular trail is the Covered Bridge Trail, as people come from around the world to see covered bridges.

Visit Fairfield County partners with Destination Downtown Lancaster, Lancaster-Fairfield County Chamber of Commerce, Lancaster Parks and Recreation and Fairfield County Historical Parks and is the "Welcome Wagon" when groups come to town for various tournaments.

If you would like to be a tourist in your hometown, stop in the visitor's office for more information.

Respectfully submitted by Cheryl Barber, Secretary of PRGL  
Notes were taken January 6, 2022 by Kim Shook for Cheryl Barber