

Meeting Minutes
Progressive Referral Group
Thursday, January 27, 2022
Deb's Corner Café

President: David Weber
Vice President: Dave Young
Treasurer: Jesse Hamilton
Secretary: Cheryl Barber

Members Present: Greg -American Eagle Mortgage, Don-Connexion West, Denise-Country Lane Gardens, Justin-Fairfield Heating & Cooling, Kim-FAIRHOPE Hospice, CJ-Focus Realty & Mgmt., Rich-Hall's Culligan Water, Dawn-Interim Health, Cheryl-Lancaster/Fairfield County Chamber, Dave-Minuteman Press, Jeff-MMA Insurance Health Benefits, Amanda-MMA Insurance Personal Lines, David-National Telemed Solutions, Jessica-Rise Realty, Kasey-Ruff & Associates, Shawn-Skycharge Solar, Jon-Wild Land Tree Care, Rachel-WLOH

Treasurer's Report: \$6460.09

Referrals Given: 12

Talked to someone as a result of a referral: 11

Discussed PRGL with someone outside the group: 8

New Business:

- Motion to approve the 1-20 amended minutes was made by Rachel, second Kim. All approved. Motion carried.
- Motion to approve the 1-20-2022 Treasurer's report was made by Jeff, Second Rachel. All approved. Motion carried.
- Jessica Bowers with Rise Realty Co. submitted an application for membership and was emailed to members for review. Jessica was asked to step out of the room while we discussed and voted on her application. No objections were discussed. Don motioned to approve the application, Rachel second. All approved. Motion carried. Welcome to PRGL Jessica.
- Group is low on business card holders. Discussed buying the 3-card size holders on Amazon at \$13.99 for each 2 pack. Group suggested buying 15 packs, so we have enough for new members and guest speakers. Amanda made the motion to purchase 15 packs, Dawn second. All approved. Motion carried.
- Cheryl has been purchasing and mailing cards on behalf of PRGL. Rachel motioned that PRGL give Cheryl \$25 to purchase cards and stamps, Denise second. All approved. Motion carried.
- PRGL board is working on a new member welcome package. We currently have 7 PRGL mugs and are looking in to the cost of purchasing more so we have ones to put in the welcome packets along with a PRGL member table tent. Considering making a member certificate for all members as well as looking in to cost of ink pens for members. More information will be discussed when available.

Old Business:

- Interim Health Care will host the PRGL Business After Business event in the fall. Date will be September 29, 2022. There will be no morning meeting that day.

Acknowledgements:

- Rachel thanked Cheryl
- Jeff thanked Cheryl

Announcements:

- Retirement Party for Dee Conrad will be Friday, February 11th, from 1-3 P.M. at the West Fair Avenue office of Bremen Bank.
- Amy Eyman-Fairfield County Foundation will be our speaker next Thursday.
- **BUSINESS CARDS ARE NEEDED!!!!** Kasey needs business cards from the following members: Acloche (Desire & Melissa), American Eagle Mortgage(Ron & Greg), Auman Landscape, Buckeye Bed Bug Detection, Connexion West (Jena & Don), Country Lane Gardens, Cristy's Pizza, Fairfield Heating & Cooling (Mike and Justin), Fairfield Medical Center Foundation, Focus Realty and Management, Friendly Bremen Bank, Hall's Culligan Water, Halteman-Fett & Dyer Funeral Home, Interim, MMA-Jeff Metzger, N8 Family Chiropractic, Skycharge Solar, Taylor Rental Party Plus, UrPCHelp, WLOH (Mark & Rachel). **PLEASE BRING YOUR CARDS TO THE MEETING THURSDAY, FEBRUARY 3, 2022 AND GIVE TO KASEY.**

Speaker: Amanda Barnes-MMA Insurance-Personal Lines

Amanda has been in the insurance business for 12 years. She started as a part-time Customer Service Rep and within 2 years, she became a licensed agent for MMA Insurance in their Pickerington office.

MMA Insurance is an independent insurance company that works with over 14 different insurance carriers, which gives their clients the opportunity to get the best coverage for their auto and homeowners insurance, usually at lower costs than their current policies. MMA also writes umbrella policies to help cover claims that may be over the original coverage in your policies. Amanda works for her client and gives each one her personal attention.

If you would like to have her review your policies to find the best coverage for you and your family, Amanda may be reached at 614-834-6624 or amandab@mmains.net

Respectfully submitted by Cheryl Barber, Secretary of PRGL