

# **Amended Meeting Minutes Progressive Referral Group Thursday, February 24, 2022 Deb's Corner Café**

President: David Weber  
Vice President: Dave Young  
Treasurer: Jesse Hamilton  
Secretary: Cheryl Barber

**Members Present,** Brenda-APG Media, Kent-Buckeye Toyota, Don-Connexion West, Denise – Country Lane Gardens, Ron R-Fairfield Financial Solutions, Justin-Fairfield Heating & Cooling, CJ-Focus Realty & Management, Dave Y-Minuteman Press, Jeff-MMA Insurance Health Benefits, Amanda-MMA Insurance Personal Lines, David-National Telemed, Jessica Bowers – Rise Realty, Jesse – Ruff & Associates, Teresa-ServiceMaster, Shaun – Skycharge Solar, Colleen-Taylor Rental Party Plus, Julie & Veronica-The Ridge, Bruce – Tubaugh Remodeling, Bill – UrPCHelp, Jon-Wildland Tree Care.

**Treasurer's Report:** \$6333.24 (4-5 Outstanding Invoices)

**Referrals Given:** 17

**Talked to someone as a result of a referral:** 8

**Discussed PRGL with someone outside the group:** 14

## **New Business:**

- Motion to approve the amended minutes from the February 17<sup>th</sup> meeting was made by Bruce, second by Jon. All approved. Motion carried.
- Motion to approve the Treasurer's report from the February 17<sup>th</sup> meeting was made by Bruce, second by Jeff. All approved. Motion carried.
- As of today's meeting, the final date for the Business After Business event hosted by The Ridge will be Thursday May 5th, 4:30pm – 6:30pm. The theme will be "Chipin' Dippin' and Margarita Sippin'." PRGL will meet for their regularly scheduled meetings at Deb's Corner Café on Thursday, April 7<sup>th</sup> and April 28<sup>th</sup> (the previously established dates for the Business After Business event).
- Please update your profile on the PRGL website with accurate information. Some members have yet to create their profile. If you need assistance or a password please contact Bill Cipparrone. Bill will create and upload a PDF to the website with instructions on how to edit your profile.
- David W. spoke to Deb over the past week and Deb informed David that there is a need to increase breakfast prices to \$13 per person due to the increased cost of food. Great discussion by the group involving this matter occurred. Ron Ruff spoke to the history of the grass roots efforts to refer business to other business leaders. In 1996 the dues were \$75/quarter. Dues are currently \$100/quarter. Jesse will reevaluate the budget to determine what will be needed in the event that additional dues may be requested for the 2022 year. The group discussed eliminating donations for the rest of the year to reduce overall expenses in the budget. Bruce motioned that we raise the meal cost to \$13.50/person so that Deb receives her requested \$13 and ask that Karlee receive the additional \$0.50/person in gratuity. This would increase Karlee's gratuity to \$1.50/person. CJ seconded. All approved. David to discuss rate change with Deb. Jesse to report back regarding budget and EOY reserves.
- Next week's guest speaker is Tammy Drobina, Executive Director of Fairfield County Heritage Association.

## **Old Business:**

- David announced that the By-Law Committee will consist of: Brenda, Mark, and Kent, as well as David W. and Dave Y., representing the PRGL board. Copy of the current By-Laws is attached for members to review.
- The Rate increase for breakfast to Deb's discussion continues to be tabled. Jesse did a preliminary evaluation of the budget, and it does not look like we will have the reserve, according to the by-laws, at the end of the year with projected expenses the way they are. Jesse will reevaluate the budget at the end of the month. Discussion was brought up about raising PRGL dues. That discussion will continue once Jesse can do a final budget evaluation.
- The stud for the Habitat for Humanity house was delivered to the chamber of commerce. Need to get a few members to paint and decorate the board. CJ offered some interior paint for us to use, as well as Dave Y is looking into having our PRGL logo made into a sticker to put on the board. Decorating needs to be done by March 21<sup>st</sup>. Volunteers to decorate the board may contact Cheryl at the chamber office: 740-653-8251.

**Acknowledgements:**

- David W. thanked Julie and Veronica From The Ridge
- Jon thanked Kent
- Colleen thanked David Y.

**Announcements:**

- FAIRHOPE Hospice-Celebrate Life virtual event, April 28<sup>th</sup>. More info to come
- Alley Park Bridal Show- February 26<sup>th</sup>, 10-2. Taylor Rental Party Plus will be a vendor.
- Buckeye Automotive has 6 available tickets for this Saturday to The Lighthouse's Dueling Pianos event hosted at the Eagles. If you're interested please contact Kent.

**Speaker: Shaun Fry, Skycharge Solar**

Shaun has worked in the solar business for 5 years. Skycharge Solar will be changing their name to Gemini Solar USA. The name change will assist them in future growth plans and cause less confusion with a competing solar company who has a similar name.

Shaun shared that all systems are customized based on the property. The ideal property would be a southern facing roof with a 30 degree pitch and no shade. One major benefit to solar is that it locks in your utility rates. Utility prices have nearly doubled since 2003. Skycharge recommends a 360 watt solar panel that is manufactured in the USA. The average life of the solar panel is 60 years. Their panels have a warranty of 25 years and a production warranty of 30 years. The average cost is \$20,000 - \$30,000. Customers can pay cash or finance for .99%. Federal tax credits may be available. Most solar panels are installed on roofs. If your roof is in need of replacement within 5-7 years Shaun recommends replacing roof and installing panels at the same time. Two types of solar panels are available. In Ohio they install panels that do not require direct sunlight; rather, they only need the sun to be out to produce electricity. On cloudy days your solar panels are still generating electricity. Battery backups for solar panels are available, but are expensive. Shaun doesn't recommend batteries as technology is still advancing and batteries can be cost prohibitive. Your electric provider would be your backup electricity source. All electricity generated through the solar panels is sent to your electricity provider. As a consumer you would see the credit applied to your electricity bill monthly. If you produce more electricity than you consume your provider would retain the excess credit on your account and apply the credit to months where you may not produce enough to cover your electricity consumption. In most cases solar panels offset a portion of your electricity consumption.

Respectfully submitted by Colleen Spangler  
for  
Cheryl Barber, Secretary of PRGL