

**Amended Meeting Minutes
Progressive Referral Group
Thursday, March 10, 2022
Deb's Corner Café**

President: David Weber
Vice President: Dave Young
Treasurer: Jesse Hamilton
Secretary: Cheryl Barber

Members Present: Greg-American Eagle Mortgage, Kent-Buckeye Toyota, Denise-Country Lane Gardens, Scott-Cristy's Pizza, Ron R-Fairfield Financial Solutions, Scott-Fairfield Heating & Cooling, Joy-Friendly Bremen Bank, Cheryl-Lancaster/Fairfield County Chamber of Commerce, Dave Y-Minuteman Press, Amanda-MMA Insurance Personal Lines, Jessica-Rise Realty, Bill-UrPCHelp

Treasurer's Report: \$6421.63

Referrals Given: 8

Talked to someone as a result of a referral: 3

Discussed PRGL with someone outside the group: 5

New Business:

- Quorum not met for the March 10, 2022 meeting. Approval of the March 3, 2022 Meeting Minutes and Treasurer's report is tabled for approval until the March 17th meeting.
- Ron needs 20-30 business cards for the padfolios from the following members: Greg-American Eagle Mortgage, Caleb-Auman Landscape, Kent-Buckeye Toyota, Jennifer-Buckeye Bed Bug Detection, Don-Connexion West, Denise-Country Lane Gardens, Scott-Cristy's Pizza, Justin-Fairfield Heating & Cooling, Fairfield Medical Center Foundation, Shaun-Gemini Solar, Rich-Hall's Culligan Water, AJ-Halteman-Fett & Dyer, Dawn-Interim Health, Jeff-MMA Insurance Health Benefits, N8 Family Chiropractic, Jesse-Ruff & Associates, Teresa-ServiceMaster, Bruce-Tubaugh Remodeling, Jon-Wildland Tree Care, Mark-WLOH The Wolf

Old Business:

- The Habitat for Humanity stud needs to be painted and finished by March 21, 2022. CJ is donating paint. Need volunteers to decorate. Please contact Cheryl to help.
- Bill has put the current By-Laws on the PRGL website. When you submit the form with your bio info, please include a head shot as well as your company logo. Information should be sent to Bill.

Acknowledgements:

- No acknowledgements this week

Announcements:

- Karlee found a PRGL tumbler that was left by a member at the March 3rd meeting. Please contact Cheryl to receive it.
- State of the Schools will be Friday, April 11th at Stanbery School. Lunch will be provided by the LHS Culinary Arts Class. Registration is \$20 for members and \$25 for non-members. Speakers will be Rick Szabrak-Fairfield County Workforce Center, Jon Parker-Superintendent of Berne Union Schools, and Nathan Hale-Superintendent of Lancaster City Schools.
- Business After Business will be May 5th at The Ridge from 4:30-6:30. There will be NO morning meeting on May 5th.

Speaker: Scott Mueller-Fairfield Heating & Cooling

Scott is a 1996 graduate of Syracuse University with an MBA in Accounting. In 2017 he became Vice-President and partner in Fairfield Heating & Cooling with Roger Ratcliff. Roger is planning to retire by the end of 2022. Scott lives in Lithopolis with his wife and 4 children. Scott is currently serving as President of the Board of Directors of the Air Conditioning Contractors of Ohio as well as the President of the Meals on Wheels of Fairfield County Board of Trustees.

Scott discussed the challenges in the Heating, Cooling & Refrigeration business including employment as well as the supply chain issues getting parts and equipment. He reviewed questions consumers should ask an expert when choosing a company to service your home needs. See the information attached for answers to those questions as well as information on an HVACR career, as well as Scott's full bio. Scott handed out gift cards to those who correctly answered the 3 main reasons customers call for repair on your heating/air conditioning units. 1.) clogged/dirty filter 2.) thermostat 3.) out of freon.

Respectfully submitted by
Cheryl Barber, Secretary of PRGL