

**Amended Meeting Minutes
Progressive Referral Group
Thursday, March 17, 2022
Deb's Corner Café**

President: David Weber
Vice President: Dave Young
Treasurer: Jesse Hamilton
Secretary: Cheryl Barber

Members Present: Greg-American Eagle Mortgage, Brenda-APG Media, Kent-Buckeye Toyota, Don-Connexion West, Denise-Country Lane Gardens, Ron R-Fairfield Financial Solutions, Kim-FAIRHOPE Hospice, Joy-Friendly Bremen Bank, Shaun-Gemini Solar, Colin-Lancaster Camp Ground, Cheryl-Lancaster/Fairfield County Chamber of Commerce, Dave Y-Minuteman Press, Jeff-MMA Insurance Health Benefits, Amanda-MMA Insurance Personal Lines, David-National Telemed Solutions, Jessica-Rise Realty, Teresa-ServiceMaster, Colleen-Taylor Rental Party Plus, Julie-The Ridge, Bill-UrPCHelp

Treasurer's Report: \$6627.63 Received 1 payment for yearly dues this past week

Referrals Given: 10

Talked to someone as a result of a referral: 6

Discussed PRGL with someone outside the group: 21

New Business:

- Quorum met for today's meeting. Motion to approve the March 3, 2022 Meeting Minutes was made by Amanda, Second: Teresa. All approved. Motion to approve the March 10, 2022 Meeting Minutes was made by Ron, Second: Bill. All approved Motion carried. Motion to approve the March 3 Treasurer's report was made by Amanda, Second: Kent. All approved. Motion carried. Motion to approve the March 10 Treasurer's report was made by Amanda, Second: Kent. All approved. Motion carried.
- Ron needs 20-30 business cards for the padfolios from the following members: Caleb-Auman Landscape, Kent-Buckeye Toyota, Jennifer-Buckeye Bed Bug Detection, Denise-Country Lane Gardens, Justin-Fairfield Heating & Cooling, Fairfield Medical Center Foundation, Shaun-Gemini Solar, Rich-Hall's Culligan Water, AJ-Halteman-Fett & Dyer, Dawn-Interim Health, Jeff-MMA Insurance Health Benefits, N8 Family Chiropractic, Jesse-Ruff & Associates, Teresa-ServiceMaster, Bruce-Tubaugh Remodeling, Jon-Wildland Tree Care, Mark-WLOH The Wolf
- Membership application was received on March 16th from Kalli Bohach, Co-owner of Calico Publications (ICBM Coupon Magazine). Please review the membership application (see attached) Voting to approve the application will be held at the March 24th meeting.
- Scott from Cristy's Pizza informed David that they will be dropping their membership at the end of March. Cristy's no longer offers catering, which is what they represented as a member. Barrel & Boar has shown interest in representing catering. Cheryl will reach out to them to see if they are still interested. David will reach back out to Cristy's to see if they would like to remain in the group as a representative for restaurant.

Old Business:

- The Habitat for Humanity stud is painted and ready to be decorated. Dave Y. is printing member stickers to go on the board.
- When you submit the PRGL website form with your bio info, please include a head shot as well as your company logo. Information should be emailed to Bill.

Acknowledgements:

Julie thanked Dave Y.
David thanked Dave Y, Julie, Dawn and Scott Mueller

Announcements:

- Special thanks to Bethany for filling in today for Karlee.
- State of the Schools will be Friday, April 11th at Stanbery School. Lunch will be provided by the LHS Culinary Arts Class. Registration is \$20 for members and \$25 for non-members. Speakers will be Rick Szabrak-Fairfield County Workforce Center, Jon Parker-Superintendent of Berne Union Schools, and Nathan Hale-Superintendent of Lancaster City Schools.
- Chamber Trade Show and Annual dinner is May 12th. Reservations for the trade show and dinner are now open. Contact Cheryl for more information.
- Home and Outdoor Show is Saturday from 9-7 and Sunday from 12-4 in the Ed Sands Building of the fairgrounds
- Bridal Show at the Mill Event Center this Sunday from 10-4.
- FAIRHOPE Hospice is looking for gift baskets for their Celebrate Life event April 28th. Contact Kim for information.
- The Ridge is having Schmidt's Food Truck from 11-2 on April 6th. (See flyer attached)
- AJ Dyer will be our speaker next week.

Speaker: Jessica Bowers-Rise Realty

Jessica has been a Real Estate agent with Rise Realty for 2 years. Before becoming a Real Estate agent, she was in sales for 7 years. She is married and has 3 boys.

Jessica loves finding out the history of homes which helps her find the perfect house for her clients. If you are planning on selling, Jessica offers a free home evaluation and suggests working with a realtor to be sure you receive the best service, especially with the way the market currently is. It is still a sellers-market, which usually means multiple offers which the agent will take care for you. Buyers are currently looking for houses in the \$150k-\$300k price range. If you are buying, she recommends having a home inspection done.

If you are planning on selling, Jessica suggests updating the "curb appeal" of the house as well as fresh paint and cleaned carpets. She also suggests, decluttering the house so potential buyers can picture themselves living in the space.

Jessica also mentioned that Rise Realty is doing a social media campaign called "Live Local-Love Local" featuring businesses and different attractions to Lancaster and Fairfield County.

Respectfully submitted by
Cheryl Barber, Secretary of PRGL