

**Amended Meeting Minutes
Progressive Referral Group
Thursday, April 21,2022
Deb's Corner Café**

President: David Weber
Vice President: Dave Young
Treasurer: Jesse Hamilton
Secretary: Cheryl Barber

Members Present: Greg-American Eagle Mortgage, Brenda-APG Media, Kent-Buckeye Automotive, Jennifer-Buckeye Bed Bud Detection, Kalli-Calico Publishing Co, Don-Connexon West, Denise-Country Lane Gardens, Mike-Fairfield Heating & Cooling, CJ-Focus Realty & Management, Rich-Hall's Culligan Water, Dawn- Interim Health Care, Colin-Lancaster Camp Ground, Cheryl-Lancaster/Fairfield County Chamber of Commerce, Dave Y-Minuteman Press, Jeff-MMA Insurance-Health Benefits, Amanda-MMA Insurance-Personal Lines, David-National Telemed Solutions, Jessica-Rise Realty, Jesse-Ruff & Associates, Colleen-Taylor Rental Party Plus, Julie-The Ridge, Bruce-Tubaugh, Bill-UrPCHelp, Jon-Wildland Tree Care, Mark-WLOH-The Wolf, Rachel-The Wolf

Treasurer's Report: \$7708.13 8 outstanding invoices for Quarter 2

Referrals Given: 14

Talked to someone as a result of a referral: 10

Discussed PRGL with someone outside the group: 19

New Business:

- Quorum met. Approval of April 7th meeting minutes motioned by Jon Second: Jeff. All approved. Motion carried.
- Motion to approve the April 14th meeting minutes was made by Amanda, Second by Jeff. All approved Motion carried.
- Motion to approve the April 14th Treasurer's report was made by Mark, second Brenda. All approved. Motion carried
- Motion to approve the April 21st Treasurer's report was made by CJ, second Don. All approved. Motion carried.
- Reminder to send in your 2nd Quarter dues if you received an invoice.
- **By-Law** committee met to finalize changes to the By-Laws. Copies of the proposed changes are being emailed to the group from Kent DeLong. Be sure to read the proposed changes, as they will be discussed at our Open Discussion meeting on April 28th.

Old Business:

- **REMINDER:** Please park in the church parking lot or on the street, so the restaurant parking spaces can be designated for restaurant patrons.
- May 5th: Business After Business at The Ridge. 4-6 p.m.

Acknowledgements:

- David thanked Cheryl
- Jeff thanked Jesse
- Julie and Mike thanked Dave Y
- Julie thanked David, Brenda and Dawn

Announcements:

- Chamber Trade Show and Annual dinner is May 12th. Reservations for the trade show are die April 28th. Contact Cheryl for more information
- Community Heart Watch CPR Trailer ribbon cutting is April 28th at 12 noon at Greenfield Township Fire House.
- Perry County Job Fair at New Lexington H.S. April 28th Contact Brenda for information
- Perry County Home & Garden Show, May 6th & 7TH AT THE Perry County Fairgrounds Coliseum. Contact Brenda for more information

Speakers: Jennifer Hawks-Buckeye Bed Bug Detection and Mark Bohach-The Wolf

Jennifer Hawks-Buckeye Bed Bug Detection:

Buckeye Bed Bug Detection helps your business, rentals or residential home detect the infestation of bed bugs and offers treatments to kill the bugs as well. Jennifer brought in a sample of bed bugs to show us what they look like. She also uses the bugs to train her dogs to detect the bugs. She said bugs like cool, dark places to lay their eggs and it takes about 5 days for the eggs to hatch. Female bugs can lay about eggs per day and takes about a month before the babies are mature. She also said that the bugs prefer humans over animals. If you feel you have been at risk of exposure, put your clothes in the dryer for about 15 minutes. The heat will help kill the bugs on your clothes. When traveling, check the mattress in the corner covers, box springs and in between the box springs if it is a king size bed. If you see black spots that won't come off, it may be bug defecation, which means they are present. To be safe after traveling, put everything in the dryer and put your luggage in plastic bags and keep in the garage. For more information or to have your home or business checked, contact Jennifer at Buckeye Bed Bug Detection.

Mark Bohach-The Wolf

Mark updated the group about WLOH-The Wolf and discussed listener statistics from 2-1-2021-2-1-2022. (see flyer attached) Online listening, including playing on Alexa, is growing, although 88% of the listeners are still the traditional listener of the car or home radio.

The Wolf will be adding a 4th station, 101.9, in June of 2022. This station will cover Pickaway county including Circleville, Kingston, Ashville and other areas surrounding these towns. Mark discussed the process of getting the license from a Chillicothe radio station and finding a place to put a tower in Circleville. He started looking for an existing tower and has secured a tower in Circleville by working with the Pickaway County officials.

For information on advertising with The Wolf, contact Mark or Rachel for affordable package prices.

Respectfully submitted by
Cheryl Barber, Secretary of PRGL