

Meeting Minutes
Progressive Referral Group
Thursday, October 20, 2022
Deb's Corner Café

President: Dave Young

Vice President: Brenda Carney

Treasurer: Jesse Hamilton

Secretary: Cheryl Barber

Members Present: Greg-American Eagle Mortgage, Jessica – Bruce Chiropractic, Kent-Buckeye Automotive, Shawna-Caretenders VNA, Don-Connexion West, Denise-Country Lane Gardens, Ron – Fairfield Financial Solutions, Joy-Friendly Bremen Bank, Rich-Hall's Culligan, Paul-Halteman-Fett & Dyer, Dave Y-Minuteman Press, Jeff-MMA Insurance, Amanda-MMA Insurance, David-National Telehealth Solutions, Jesse-Ruff & Associates, Colleen-Taylor Rental Party Plus, Julie-The Ridge at Lancaster, Bill-UrPCHelp, Jon- Wild Land Tree Care, Mark-WLOH-The Wolf

Guests Present: Wayne Cosper – New Way Carpet Cleaning, Chris Pellington – National Telehealth Solutions

Treasurer's Report: \$3616.46

Referrals Given: 10

Talked to someone as a result of a referral: 11

Discussed PRGL with someone outside the group: 12

New Business:

- Quorum was met with 20 members in attendance.
- 10/20/2022 Treasurer's Report; Amanda motioned to approve. Kent seconded motion. All approved. Motion carried.
- 10/06/2022 Treasurer's Report; Mark motioned to approve. Bill seconded motion. All approved. Motion carried.
- 10/06/2022 Meeting Minutes; Jeff motioned to approve. Kent seconded motion. All approved. Motion carried.
- 09/22/2022 Treasurer's Report; Mark motioned to approve. Amanda seconded motion. All approved. Motion carried.
- 09/22/2022 Meeting Minutes; Don motioned to approve. David W. seconded motion. All approved. Motion carried.
- 09/15/2022 Meeting Minutes; David W. motioned to approve. Ron seconded motion. All approved. Motion carried.
- New member application was received from Wayne at New Way Carpet Cleaning Service. No discussion by group. Don motioned approval of new member. David W. seconded motion. All approved. Motion carried.
- New member application was received from Amanda at The Mill Event Center. No discussion by group. Mark motioned approval of new member. Amanda seconded motion. All approved. Motion carried.

Old Business:

Announcements:

- Country Lane Gardens is hosting Trunk or Treat, 10/26/2022, 5:30 pm – 7:30 pm
- The Ridge of Lancaster is hosting Trick or Treat, 10/29/2022, 10 am – 12 p,
- Alley Park is hosting the annual Pumpkin Hike, Saturday, 10/22/2022
- Connexion West is hosting an indoor Trick or Treat, Monday, 10/31/2022
- Lancaster High School Band of Gold Invitation to take place at Fulton Field, Saturday, 10/22/2022
- Buckeye Toyota will be hosting annual toy drive. Connect with Kent for more information

Acknowledgements:

- Mark thanked Rich, Amanda, Colleen, Jon, and Fairhope Hospice
- Rich thanked Dave Y.
- David W. thanked all contributors for the Ticket Auction, Julie, and Denise
- Jessica thanked Jeff
- Amanda thanked Wolf Radio/Rachel
- David W. thanked Joy

Speaker: Chris Pellington, National Telehealth Solutions

Chris lives in Central Ohio with his wife and 8 children. National Telehealth Solutions has been a member of PRGL for 4 years. Through outreaches such as PRGL National Telehealth Solutions has grown. In 2017 National Telehealth Solutions launched their platform to teach the public about telehealth. Since March 2020 telehealth has become the front door to health care. Nationally, we're seeing shortages of physicians and counselors. This platform allows a direct line to remote healthcare. 75% of visits can be avoided with telehealth as a first step.

National Telehealth Solutions offers three platforms for service.

- Mental Health with continuity of care
- General Health for common conditions

- Health Savings Program
 - \$34.95 per employee per month – price includes entire household, as identified by same address.
 - No co-pay, no deductible
 - Payroll deductions available
 - No waiting periods
 - Ideal for workplaces with < 50 employees

National Telehealth Solutions is not health insurance; rather, a supplement for existing coverage.

Currently National Telehealth Solutions is offered to individuals and families through their workplace. A retail platform was previously available; however, they're currently re-designing the retail platform. National Telehealth Solutions anticipates the retail platform being available to the public January 2023. The cost for the retail platform will be \$49.95 per household.

Respectfully submitted by
Colleen Cook for
Cheryl Barber, Secretary of PRGL