

Meeting Minutes
Progressive Referral Group
Thursday, February 9th , 2023
Deb's Corner Café

President: Brenda Carney
Vice President: Dawn Walker
Treasurer: Jesse Hamilton
Secretary: Mark Bohach

Members Present: Greg-American Eagle Mortgage, Brenda-APG Media, Jessica-Bruce Chiropractic, Kalli- Calico Publishing, Dawn-FAIRHOPE Hospice, Michelle-Friendly Bremen Bank, Erica- Home Instead, Cheryl-Lancaster-Fairfield County Chamber of Commerce, Dave Y-Minuteman Press, Matt Harvey-MMA Insurance-Personal Lines, David-National Telehealth Solutions, Wayne-New Way Carpet Cleaning Services, Angel- Reflections, Jesse-Ruff & Associates, Amanda-The Mill Event Center, Bill-UrPCHelp, Mark-WLOH-The Wolf

Treasurer's Report: 7,247.58 with three outstanding invoices. **Approval- Motion- Cheryl 2nd- David Weber Approved**
Referrals Given: 10
Talked to someone as a result of a referral: 6
Discussed PRGL with someone outside the group: 8

New Business:

- State of the City Address is Thursday February 23rd. Discussion- should PRGL meet that morning. Motion to cancel meeting on 2-23-23 by Bill Cipparrone 2nd by Dawn Walker. Motion passed.
- Update on Julie Bolyard- two more weeks on work from home restriction.
- Resignation- Rich Hawkins- Culligan. Motion to accept by Dawn Walker, 2nd by Amanda Mullen- Motion Carried
- Cheryl asked about the availability of the PRGL invite cards. Ron Ruff and Dave Young may have some available.

Old Business:

- None

Announcements:

Chamber Ribbon Cutting at Karshner Sales- Friday 2-24-23 at 3:30 PM

State of the City (Lancaster)- Thursday 2-23-23- tickets are still available

Acknowledgements:

- Amanda Mullen thanked Dr. Jessica for her excellent care.

Speaker: Matt Harvey- MMA Insurance

Matt was originally from Etna and attended Ohio Northern University. He is married and has a six month old baby. He worked at a veterinary clinic in Buckeye Lake for twelve years before pursuing a career in the Insurance business.

MMA stands for Mark Matthews and Associates. The company philosophy and core values are to make the client experience their top priority. Fast response is important- quick followup with quotes and working closely with the carriers on claims. Making their clients are up to date with changes is also very important.

MMA is an independent agency with a dozen carriers to choose from. They compare rates and coverage for their clients to get them the best match.

MMA also (via Jeff Metzger) provides Health Insurance options. MMA is a one-stop place for any and all insurance needs.

MMA also maintains a good website that provides useful tools for their clients.

Respectfully submitted by
Mark Bohach, Secretary of PRGL